



Hair & Beauty Tariff 'H&B' (2018.02)

Effective from 26 February 2018

Tariff for the performance of our music at hair & beauty salons

1. Scope of tariff

- 1.1** This tariff applies to performances of copyright music within the *PRS for Music** repertoire at hairdressers, barbers, beauticians, nail bars, manicurists, tanning salons, toning-table salons, tattooists, and all other establishments offering similar services, including training academies that are not considered to be an educational establishment.
- 1.2** This tariff does not apply to the following types of performance of copyright music at the business premises described at 1.1 above:
- a live performance;
 - a performance given other than in the ordinary course of the licensee's business activities.

2. Royalty rates

The following rates apply to all licence royalties due in the period TBC

Higher royalty rate: Where the music user has not applied for a licence in advance of first using PRS for Music repertoire, *PRS for Music* reserves the right to apply the higher rate royalty for the first year of the licence. The higher rate royalty is the standard rate for that year plus 50%.

2.1 Royalty rates: background music

Background music by any audio or audio-visual device or combination of devices throughout the premises including staff areas, and staff training films		
Number of stylist/treatment chairs*	Standard rate	Higher rate
Up to 5	£84.80	£127.20
6-10	£111.87	£167.81
11-15	£138.92	£208.38
16-20	£165.98	£232.12
21-25	£193.03	£289.55
26-30	£220.10	£330.15
31 and above	£375.06	£562.59

* See Definitions, section 5

3. Value Added Tax

Invoices under this tariff will include an additional sum in respect of Value Added Tax calculated at the relevant rate.

4. Inflation adjustment

Every year on 1 February, the monetary sums in this tariff will be adjusted for inflation. The adjustment formula will apply to the standard rates, using the mean (to the nearest whole percentage point) of the percentages by which the Retail Prices Index and Average Weekly Earnings index (unadjusted) change in the year to the previous September.

September is the latest month before the tariff anniversary date for which figures are likely to be published for both indices.

After application of the inflation adjustment, each royalty rate will be rounded to the nearest penny.

All royalties will be charged at the rate(s) in force at the beginning of the licence-year.

5. Definitions

- 5.1** *PRS for Music* is the trading name of the Performing Right Society Limited.
- 5.2** **stylist/treatment chair** is any chair/couch/bed or other item of furniture where customers of any hairdresser and/or beauty salon receive hairdressing or beauty treatment services but excludes seats provided *exclusively* for the purposes of waiting and/or hair washing.

* See Definitions, section 5